

# NEW & USED **HYBRID CAR** LOANS!

Save the planet  
and  
some  
money,  
too....



**NEW** %  
**5.25** APR\*\*

**USED** %  
**5.50** APR\*\*

*Plus a BONUS .25% discount for automatic deduction from a Dedham Savings statement account.*

*Quick application turnaround • Convenient repayment terms!*

**Dedham Savings**  
Your Bank

**DEDHAM INSTITUTION FOR SAVINGS.**  
Member FDIC / Member DIF  EQUAL HOUSING LENDER  
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Telephone connecting all offices: (800) 462-1190  
Dedham • Needham • Norwood  
Sharon • Walpole • Westwood

\* A 10 percent minimum down payment is required for all new and used auto loans. Used car terms up to 60 months, model years '04 and '05. As an example, 10 percent down, \$10,000 loan 60-month term equals a payment of \$191.01 per month or \$19.10 per \$1000. Rates subject to change. Subject to credit approval. \*\*Annual Percentage Rate